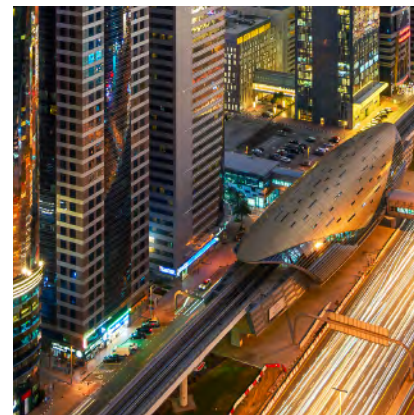
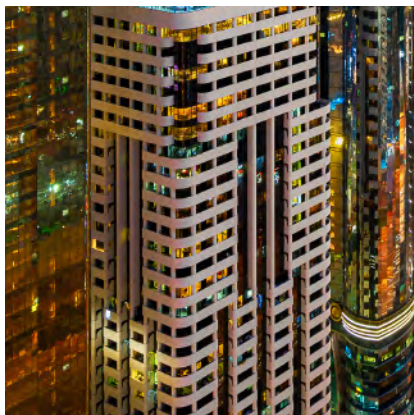





**ALLEGION**



## **Allegion Middle East**

Pre-Qualification  
Document

[www.allegion.com/mea](http://www.allegion.com/mea)



“Our vision of seamless access and a safer world will continue to be our lighthouse — and we’re energized by the endless opportunities it brings.”

David Petratis

Chairman, President & Chief Executive Officer



**\$2.7 billion**  
2020  
annual revenue



**30+ brands**  
globally



**30**  
**countries**  
where we work



**11,000+**  
**employees**



**130**  
**countries**  
where our products  
are sold



**800+**  
**global active**  
**patents**



**15,000+**  
**channel**  
**partners**  
worldwide

For more information  
please, visit  
[allegion.com/mea](http://allegion.com/mea)

## Our brands



# Board of Directors



**Kirk S. Hachigian**

Lead Director (Allegion);  
Former Chairman of  
JELD-WEN Holding, Inc.



**Steven (Steve) C. Mizell**

Executive Vice President, Chief  
Human Resources Officer,  
Merck & Co., Inc.



**Nicole Parent Haughey**

Former Chief Operating Officer,  
Mimeo.com, Inc.



**Dean I. Schaffer**

Former Partner,  
Ernst & Young LLP



**Charles L. Szews**

Former Chief Executive Officer,  
Oshkosh Corporation



**Martin E. Welch III**

Former Executive Vice President  
& Chief Financial Officer,  
Visteon Corporation



**David Petratis**

Chairman, President  
& Chief Executive Officer

## Committees of the board

### Audit & finance

M. Welch, Chair  
K. Hachigian  
S. Mizell  
N. Parent Haughey  
D. Schaffer

### Compensation

D. Schaffer, Chair  
K. Hachigian  
S. Mizell  
N. Parent Haughey  
C. Szews  
M. Welch

### Corporate governance & nominating

K. Hachigian, Chair  
S. Mizell  
N. Parent Haughey  
D. Schaffer  
C. Szews  
M. Welch

# Executive Leadership

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## Top row

From left to right

### Rob Martens

Senior Vice President, Chief Innovation & Design Officer

### Tim Eckersley

Senior Vice President, President of the Americas

### Vince Wenos

Senior Vice President, Chief Technology Officer

### Jeff Braun

Senior Vice President, Chief Compliance Officer & General Counsel

### Chris Muhlenkamp

Senior Vice President, Global Operations & Integrated Supply Chain

### Jeff Wood

Senior Vice President, President of Asia Pacific

## Bottom row

From left to right

### Patrick Shannon

Senior Vice President, Chief Financial Officer

### Shelley Meador

Senior Vice President, Chief Human Resources Officer

### David Petratis

Chairman, President & Chief Executive Officer

### Tracy Kemp

Senior Vice President, Chief Customer & Digital Officer

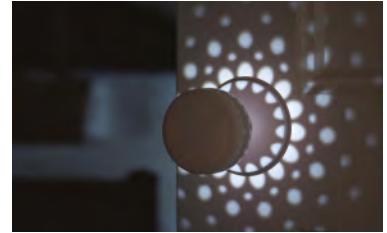
### Lúcia Veiga Moretti

Senior Vice President, President of EMEIA

# Innovation

## Industrial design, engineering & IT

Creating solutions and leading innovation in the core business  
 UI/UX, style and design capability  
 Global platforming  
 Incubator/accelerator for rapid results  
 Experiment and proof-of-concept engine



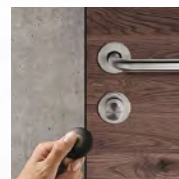
## Ventures & partnerships

Investment and relationships with promising ideas and enterprises  
 Seeding for the future



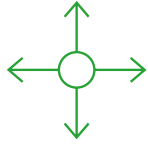
## Acquisitions

Expand the strategic footprint and capabilities of the core business



# Our Future

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## Expand in core markets

### **Broaden & evolve the core**

- Optimize channel relationships
- Digitally enable the demand creation process
- Provide leading products and solutions
- Expand product offerings



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## Enterprise excellence

### **Focus on total value creation**

- Provide an excellent customer experience throughout the value chain
- Drive productivity and continuous improvement
- Create a workplace culture of safety, health and engagement

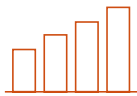


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## Deliver new value in access

### **Create innovative access solutions & platforms**

- Focus on enhancing the user experience
- Accelerate new product development and vitality index
- Create modular, globally scalable hardware and software platforms
- Connect and grow intelligent products and platforms



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## Capital allocation

### **Take a flexible, balanced & disciplined approach**

- Organic investment
- Opportunistic acquisitions
- Allegion Ventures
- Shareholder distributions



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## Be the partner of choice

### **Leverage partners & ecosystems**

- Participate in recognized, secure, industry-leading platforms
- Develop collaborative strategic partnerships
- Leverage open standards

# Culture

## Philanthropic pillars

Allegion is honored to support our global communities and live our value of serving others. We empower employees to identify local needs and make a difference through three philanthropic pillars:

- Safety and security
- Wellness
- Communities where we live and thrive



## Vision

Seamless access and a safer world

## Our values



Do the right thing



Be empowered and accountable



Enjoy what you do and celebrate who we are



Serve others, not yourself



Be safe, be healthy



Be curious beyond the obvious



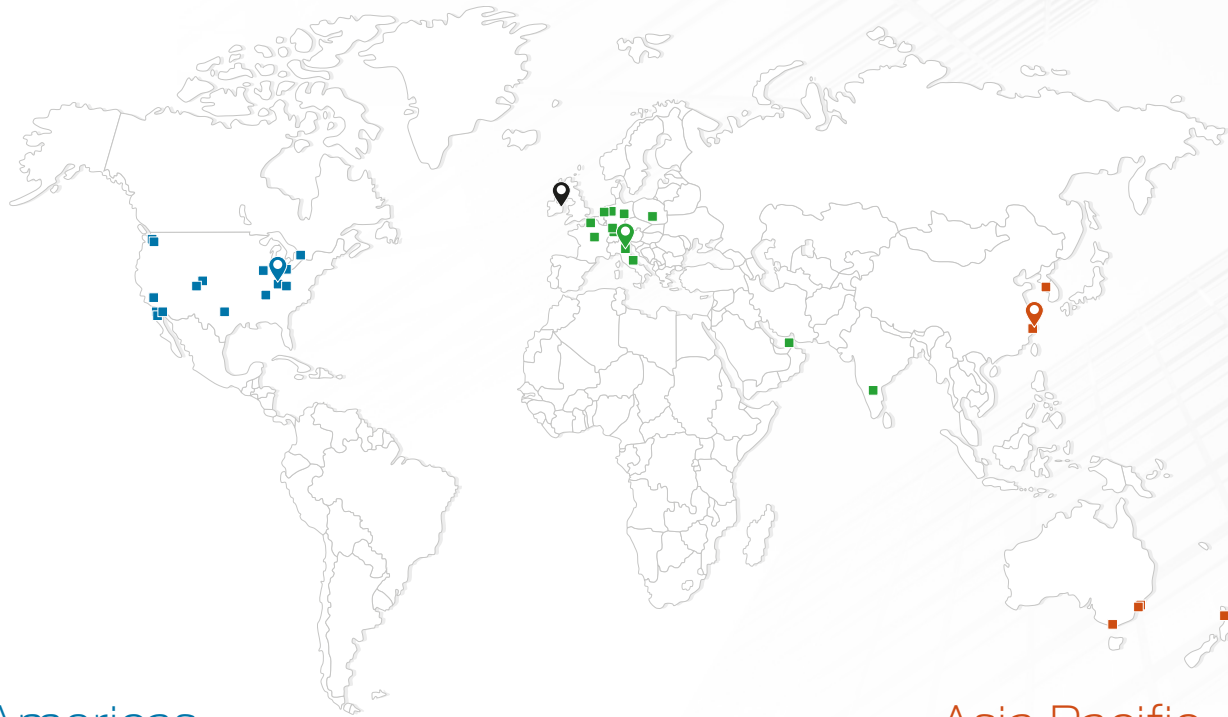
Have a passion for excellence



This is your business, run with it



# Manufacturing Global Footprint



## Americas

**Regional office**  
Carmel, Indiana

### Production facilities

Boulder, Colorado	Indianapolis, Indiana	Princeton, Illinois
Blue Ash, Ohio	Irving, Texas	Security, Colorado
Chino, California	McKenzie, Tennessee	Snoqualmie, Washington
Ensenada, Mexico	Mississauga, Ontario	Tecate, Mexico
Everett, Washington	Perrysburg, Ohio	Tijuana, Mexico

## Asia Pacific

**Regional office**  
Shanghai, China

### Production facilities

Auckland, New Zealand  
Brooklyn, Australia  
Bucheon, South Korea  
Jinshan, China  
Melbourne, Australia  
Sydney, Australia

## EMEIA

**Corporate headquarters**  
Dublin, Ireland

**Regional office**  
Faenza, Italy

### Production facilities

Clamecy, France	Feuquieres, France	Renchen, Germany
Durchhausen, Germany	Monsampolo, Italy	Veenendaal, Netherlands
Faenza, Italy	Muenster, Germany	Zawiercie, Poland
	Osterfeld, Germany	

**Global engineering design center**  
Bangalore, India

# Live. Work. Visit. Protect.

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## At home & on-the-move

Residential  
Multi-family  
Portable security



## At work

Commercial offices, facilities  
Government institutions  
Energy facilities  
Transportation



## In your community

Education  
Community buildings, recreation centers  
Hospitality  
Health care facilities

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## Locks, keys & levers

Mechanical locks, master key systems, mechanical levers and handles, padlocks



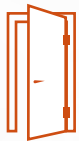
## Portable & out of home

Portable and action sports locks and security, action sports lights



## Electronic access & monitoring

Electronic and connected locks, access management cards, keypads, credentials, readers, software, services



## Doors, exits, openers, closers & accessories

Doors, exit devices, door openers, latches, other door accessories



## Other door hardware































Weather stripping, threshold solutions, hinges, lites, louvers




## Accessibility & wellness

Safety and comfort solutions, bath hardware, accessibility aids, quiet solutions






















# Brands & Offerings

Brand	Description	Product Icon Key
 <b>AD SYSTEMS</b>	specializing in sliding and acoustic solutions. This U.S. brand offers acoustics control, privacy and ADA compliance.	 
 <b>API</b>	API draws on half-a-century of expertise to develop new technologies, add increasing value to customers and continues to evolve as an access and security leader in Australia.	   
 <b>Austral Lock</b>	Excellence in design and a rigorous approach to quality have given Australian-made Austral Lock a reputation for premium security.	 
<b>AXA</b>	This leading European consumer brand provides both bike and home security.	 
 <b>BRICARD</b>	One of the most trusted security brands in France, Bricard is renowned for its quality in DIY and commercial applications. The Bricard Art luxury line is for the aesthetically-minded.	   
<b>Brio</b>	With a focus on architectural door hardware for the sliding and folding door industry, Brio's solutions bring leading designers' and architects' ideas to life.	
<b>Briton</b>	A commitment to excellence for over a century has made Briton a competitive, quality choice for securing entrances and exits with dependable solutions worldwide.	   
 <b>CISA</b>	Internationally known expert in mechanical and electronic solutions for managing security and access, CISA protects homes, businesses and hospitality.	   
<b>FALCON</b>	With its quality construction, Falcon is an easy-to-use, cost-effective addition for building security, providing locks, exit devices, key systems, and closers.	 
 <b>FSH</b>	Innovative products and a commitment to a greener future make FSH a leading brand of low-energy electromechanical security devices in Australia and New Zealand.	
 <b>Gainsborough</b>	Pre-eminent supplier of door furniture for the Australian market, known for design, ease of installation and quality.	   

**Product Icon Key**

-  Locks, keys & levers
-  Portable & out of home
-  Electronic access & monitoring
-  Exits, openers, closers & doors
-  Other door hardware & accessories
-  Quiet solutions, accessibility & wellness


















# Brands & Offerings

Brand	Description	Product Icon Key
<b>GLYNN-JOHNSON</b>	Known worldwide for its high quality door holders and door stops, Glynn-Johnson can handle even the most demanding door control applications.	 
 <b>interflex</b>	German expertise in workforce management and electronic access control systems helps international customers keep employees and visitors safe.	
<b>ISONAS</b>	Delivers a proven power-over-ethernet access control solution for U.S. commercial settings.	
<b>IVES</b>	Offering a wide range of attractively designed, functional hinges, pull and push plates, door stops, and other door hardware and accessories, Ives is a proven partner in helping build security from the ground up.	
<b>KRYPTONITE</b>	The leading bicycle locks in the U.S., Kryptonite's premium portable and action sports safety and security solutions allow athletes, thrill-seekers and adventurers to venture on. Kryptonite locks are sold internationally.	
<b>LCN</b>	The global looked-to solution for door closure in high-traffic areas, LCN products perform seamlessly in critical moments across a variety of industries, from schools to correctional facilities to healthcare.	
 <b>LEGGE</b>	Known for its quality locks, and fire and safe-egress hardware in Australia and New Zealand, Legge secures a wide range of commercial and institutional buildings. Residential locks and hardware are also available in the U.K.	 
<b>LOCKNETICS</b>	Electric strikes, electromagnetic locks and access control accessories designed to meet the challenges of everyday, on-the-job applications in the U.S.	   
 <b>Milre</b>	At the core of every Milre product is a drive to be best-in-class. After intensive research and development, these South Korean solutions are more than electronic locks: they are high-class masterpieces of technology.	 
<b>NORMBAU</b>	Normbau specializes in providing the comfort and accessibility hardware that meets architectural needs across residential, commercial and healthcare projects in France and Germany.	  


**Product Icon Key**

-  Locks, keys & levers
-  Portable & out of home
-  Electronic access & monitoring
-  Exits, openers, closers & doors
-  Other door hardware & accessories
-  Quiet solutions, accessibility & wellness

# Brands & Offerings

Brand	Description	
<b>Republic</b>	Maker of U.S. commercial steel doors and frames, including specialty applications, e.g., bullet resistant, tornado and windstorm, acoustical and lead-lined applications.	 
<b>SCHLAGE</b>	Internationally known for superior quality, innovation, and style, Schlage is the residential and commercial leader in door hardware. Schlage's wide portfolio includes electronic and mechanical locks and access control hardware.	   
<b>SimonsVoss technologies</b>	Digital cylinders and smart technology have made SimonsVoss a leader in electro-mechanical solutions in Europe and Asia-Pacific.	  
<b>STEELCRAFT</b>	Quality hollow metal doors and frames by Steelcraft serve institutional, commercial and industrial customers across the U.S. and Latin America.	
<b>TGP</b>	Advanced fire-rated glass entrance and wall systems for institutions and non-residential buildings in North America and the Middle East.	 
<b>TRELOCK</b>	Providing portable security for bicycles and other on-the-go needs throughout Europe, Trelock's provides the ultimate innovation for on-the-go security.	
<b>VON DUPRIN</b>	Performance-oriented exit devices and accessories has made Von Duprin a trusted mainstay for use in high-traffic areas around the world.	 
<b>ZERO INTERNATIONAL</b>	Sealing systems and technologies – sound, fire, smoke and threshold – are Zero's expertise. Their category leadership comes from a high attention to detail and impeccable quality.	 

Product Icon Key

-  Locks, keys & levers
-  Portable & out of home
-  Electronic access & monitoring
-  Exits, openers, closers & doors
-  Other door hardware & accessories
-  Quiet solutions, accessibility & wellness

# Environmental, Health, Safety & Sustainability



Photo by David Bohrer/National Assoc. of Manufacturers

Allegion is committed to conducting its business in a safe, environmentally responsible, and sustainable manner, in compliance with all applicable environmental, health and safety laws and regulations, and in a manner that helps promote and protect the health and safety of our environment, associates, customers, contractors and members of our local communities worldwide.

Allegion operates with principles that support our proactive commitment, including:

- Integrate sound environmental, health, safety (EHS) and sustainability strategies in all elements of our business functions, including objectives and measurements;
- Conduct periodic, formal evaluation of our compliance status and annual review of objectives and targets;
- Create a workplace culture where everyone at Allegion is responsible for safety;
  - Our managers and supervisors are expected to lead by example to ensure a safe, healthy and environmentally friendly workplace.
  - Our associates are trained and expected to understand the EHS and sustainability issues associated with their jobs and are empowered to report unsafe conditions.
  - Our associates understand they have a duty to protect themselves, their co-workers and the environment. This is accomplished through EHS and sustainability consultation and participation during program development and/or program implementation.
- Make continuous improvements in EHS and sustainability management systems and performance, including the reduction in the usage of natural resources, waste minimization, prevention of pollution and prevention of workplace accidents, injuries and risks;
- Design, operate and maintain our facilities in a manner that minimizes negative EHS and sustainability impacts;
- Use of materials responsibly, including, where feasible, the recycling and reuse of materials; and
- Act in a way that shows sensitivity to community concerns about EHS and sustainability issues.

Allegion recognizes that these principles are critical to our future success. As a global leader, we are committed to protecting the health, safety and environment in the communities where we operate.

For more information on Allegion's corporate social responsibility and environmental, social and governance (ESG) efforts, visit [allegion.com/CSR](http://allegion.com/CSR)



4% YOY  
Reduction in  
water usage



6% YOY  
Reduction in  
greenhouse  
gas emissions



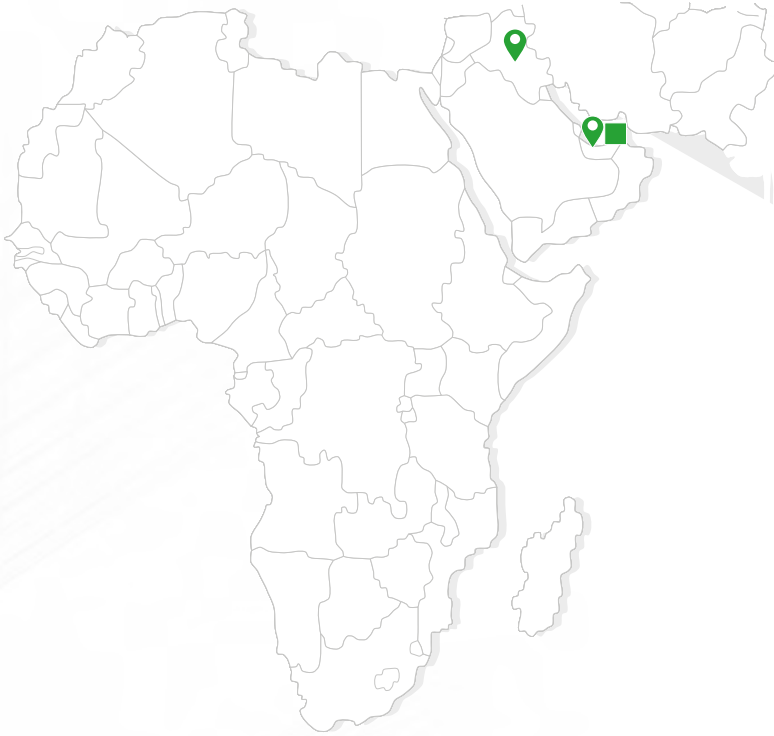
21% YOY  
Reduction in Total  
Recordable Incident  
Rate (TRIR)



2% YOY  
Reduction in  
waste to landfill


# Regional Footprint

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## Middle East & Africa

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 **Specifications & Sales Office**  
Dubai, UAE      Doha, Qatar

 **Allegion International AG(Dubai Branch)**  
Bay Square, Building, 7, Offices 202 & 203  
Burj Khalifa District, Business Bay  
Dubai, UAE | PO.Box: 390641  
Phone: +971 4 818 8999  
Email: [contactmea@allegion.com](mailto:contactmea@allegion.com)  
Website: [www.allegion.com/mea](http://www.allegion.com/mea)



# Expertise

At Allegion, we help keep people safe and secure where they live, work and visit. With more than 30 brands sold in over 130 countries across the globe, we specialize in security around the doorway and beyond: everything from residential and commercial locks, door closer and exit devices, steel doors and frames to access control and workforce productivity systems.

At the core of our \$2.9 billion business is the knowledge and experience of the 11,000+ dedicated employees behind our brands. We help our customers navigate their toughest security challenges, and we help builders and property owners differentiate themselves by providing innovative and secure solutions. Operational excellence is a key part of what we do for our customers, and is a focus for our employees. Our trained specification writers and experts not only help our customers adhere to codes and standards – we help advocate for and raise those security standards in the first place, in markets around the world.

While mechanical hardware is the foundation of our business and will always be at the core of what we do, we recognize that the future of the security industry lies in addressing the needs of an increasingly connected world. Electronic solutions don't replace our mechanical products – they make them more powerful. That's why our core strength in mechanical security, when combined with digital, mobile and interconnected electronic solutions – and our expertise in style and design – makes us a leader in our market.

## Areas of Expertise



CONSULTATION SERVICE

Because we believe in the quality and craftsmanship of our products, we want to ensure that they meet their full potential. All of our hardware consultants provide you with unmatched service and expertise in the hardware purchasing process. From determining the unique needs of your building to being well-versed in various building codes including local and national building regulations. Meeting with an Allegion consultant will leave your architectural vision intact and secure. Our Allegion hardware consultants are regionally located to provide you with a team of dedicated resources who will understand the needs of your firm and clients. During our assessment of your needs, we'll communicate any areas of concern to you so that we can identify aesthetically and functionally appropriate customizable solutions. . What's more, we offer products that exceed the highest security standards and can communicate seamlessly with other systems and features within a building for the ultimate in safety and security.



CUSTOM SOLUTIONS

One size does not fit all. At Allegion, we understand that not all security systems work for all situations. Our brands can tailor their components around your needs—giving you specialized security that comes with the same peace of mind you get with all of Allegion's products.

### 1. Quiet solutions

Perfect for hospitals, concert halls, libraries and more, find security components that are whisper-quiet, including quiet push pads and latches.



### 2. Custom decor solutions

Enhance your building's personality with customizable security solutions—to provide an atmosphere that is inspiring without sacrificing safety.



# Expertise

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## Areas of Expertise

### 3. High security solutions

When certain areas of your business need more security than others, count on Allegion's high-security solutions to keep out unwanted visitors and monitor your most trusted spaces.



### 4. Environmental solutions

Sometimes Mother Nature, water, salt and other chemicals can wreak havoc on your security systems. Keep up the performance of your security products with durable, long-lasting opening units—in any geographic location.



### 5. Flexible solutions

Doorways come in all shapes and sizes. Find security products that meet a variety of requirements with our flexible security solutions.



# Specifications Services

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Allegion is committed to providing a total product and specification solution which can save you valuable time by offering the following services:

- Preparation of door hardware specifications, hardware schedules and numerical door indexes compliant with ANSI & European Standards.
- Individual product data sheets, catalogue cuts, certification and Declaration of performance.
- Consulting on necessary building regulations to ensure fire, life-safety and accessibility requirements are met.
- Review and comment on hardware submittals.
- Offer branded specification to allow easy comparison of supplier quotes.
- Conduct pre-installation meetings and post installation detailed master key schedules and
- Advice on access control upon request.
- Offer specialist advice and training on building regulations, vertical market solutions, mechanical and electronic hardware.
- Provide detailed masterkey schedules and advice on access control systems.

As a manufacturer of architectural hardware products, our specification team are in a unique position to provide.

Our qualified specification writers and trained technical experts not only help our customers adhere to codes and standards, we help advocate and raise security standards in markets around the world.

Because we believe in the quality and craftsmanship of our products, we want to ensure that they meet their full potential. All of our specification consultants provide you with unmatched service and expertise in the hardware purchasing process. From determining the unique needs of your building to being well-versed in various building codes—including local and international building regulations—meeting with an Allegion consultant will leave your architectural vision intact and secure.

During our assessment of your needs, we'll advise on any areas of concern to you so that we can identify aesthetically and functionally appropriate customizable solutions. What's more, we offer products that exceed the highest security standards and can communicate seamlessly with other systems and features within a building for the ultimate in safety and security.

We are both a RIBA & AIA network member and accredited RIBA & AIA core curriculum provider. We frequently conducting AIA CPD, Lunch & Learn Programs.

# Certificates

**حكومة دبي**  
GOVERNMENT OF DUBAI

**اقتصادية دبي**  
DUBAI ECONOMY

**رخصة مهنية**  
Professional License

**رخصة مهنية**  
Professional License

License No: 714247

Trade Name: ALLEGION INTERNATIONAL AG (DUBAI BRANCH)

Legal Type: Branch of Foreign Company

Expiry Date: 16/07/2021

ISSD O-46-S-B: 0

Register No:

License Details / تفاصيل الرخصة

رقم الرخصة: 714247

الاسم التجاري: ALLEGION INTERNATIONAL AG (DUBAI BRANCH)

نوع الترخيص: فرع شركة أجنبية

تاريخ انتهاء الصلاحية: 16/07/2021

رقم الرخصة (ISSD O-46-S-B): 0

رقم التسجيل التجاري: 000186

License Members / اعضاء الرخصة

Share / الحصص	Role / المنصب	Nationality / الجنسية	Name / الاسم	No / رقم الترخيص
Co. Owner / شريك	ملاك	Switzerland / سويسرا	ALLEGION INTERNATIONAL AG	480277
Manager / مدير	مدير	New Zealand / نيوزيلندا	JEFFREY TONY BENNETT	027286
Company Agent / وكيل الشركة	وكيل الشركة	United Arab Emirates / الإمارات	SULAIMAN MOHD KHALIFA	10087

License Activities / نشاطات الرخصة

Address / العنوان

Phone No: 071-4-0103899

Fax No: 071-4-0103990

Mobile No: 071-60-5054367

Print Date: 29/01/2020 13:04

Receipt No: 13635617

How to check your license status: Visit the website www.ded.gov.ae or call the contact center at 02020 or use the mobile app 'Dubai Economy' to receive payment vouchers.

How to check your license status: Visit the website www.ded.gov.ae or call the contact center at 02020 or use the mobile app 'Dubai Economy' to receive payment vouchers.

Allegion International AG(Dubai Branch)  
Trade License

**CERTIFICATE**

TUV Rheinland of North America, Inc.  
295 Foster Street, Suite 100, Littleton, MA 01459

**TUV Rheinland**  
Proudly Right.

Hereby certifies that

**ALLEGION**

Allegion plc  
11819 N. Pennsylvania Street  
Carmel, IN 46032  
USA

has established and maintains a quality management system for the

**Design, Manufacture, and Distribution of Mechanical and Electronic Security and Safety Devices**

An audit was performed and documented in Report No 4138. Proof has been furnished that the requirements according to

**ISO 9001:2015**

are fulfilled.

Further clarification regarding the scope of this certificate and the applicability of ISO 9001:2015 requirements may be obtained by contacting TRNA.

Certificate Registration No.  
**74 300 4138**

Certificate Issue Date  
**August 31, 2020**

Certificate Expiration Date  
**August 30, 2023**

ANAB IAF

Revision Date: 08/28/2020

CERTIFICATION MANAGEMENT SYSTEMS

Allegion Global ISO 9001:2015

## About Allegion

Allegion (NYSE: ALLE) is a global pioneer in seamless access, with leading brands like CISA®, Interflex®, LCN®, Schlage®, SimonsVoss® and Von Duprin®. Focusing on security around the door and adjacent areas, Allegion secures people and assets with a range of solutions for homes, businesses, schools and institutions. Allegion had 2.7 billion in revenue in 2020, and sells products in almost 130 countries.

For more, visit [www.allegion.com/mea](http://www.allegion.com/mea)

 BRICARD ■ Briton ■  CISA ■ LCN ■  SCHLAGE ■ SimonsVoss technologies ■ VON DUPRIN.